Erasmus for Young Entrepreneurs

Title Subtitle

Relationship number: RLT230868 Period of Exchange: 29/03/2023 – 27/10/2023 (6 months)

Brief introduction (max. 1000 characters):

In the frantic search to find a match that could satisfy the working needs of both parties, a lasting and profitable collaboration was born. Getting to know us first by email and then in person, it was possible to prove that the seriousness and efficiency of work were respected by both parties. Moreover, with the work details previously provided by the HE and the work skills of the NE it was possible to develop a conscious collaboration of all the work experience.

At the basis of the interaction that took place in this long period of success there has always been respect, understanding and seriousness that has been preserved for all 6 months despite the problems inherent in the work, the many commitments and the upcoming deadlines.

Activities undertaken (max. 1000 characters):

NE business was mainly based on providing back-office support with an entrepreneurial vision that offered an

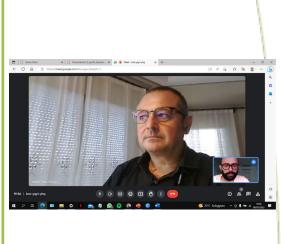
exchange of knowledge and skills with the HE that led to the NE an enrichment of his cultural background and HE a facilitation in the dynamics of the projects in which both parties were involved. For example: assistance and active participation, even alone, in international and national online meetings on projects in which they were involved, also participating in debates. Problem solving for creating a website, where NE had to interface with problems never faced before, solving them.

The task of the HE has been coaching on all work issues, helping the NE to have an entrepreneurial vision and an open mind that could help the cause. In addition, the HE gave the NE valid cases of work so that he could become aware of the dynamism and difficulty of the world of international work.

Benefits achieved (max. 1000 characters):

The working relationship has taken place in an environment that is absolutely in line with the growth of both sides, both at work and personally.

During the stay, the exchange of information, ideas, skills and knowledge has been constantly evolving. There is a real possibility of future collaboration in fields



New Entrepreneur:

Name & surname: Pompeo Di Terlizzi Country: Italy Age: 26 Status: *Would-be entrepreneur* Sector: Horticultural intermediary Name of business: EX-IMPORT Website:--

Host Entrepreneur:

Name & surname: Ismael Valles Country: Spain Age: 54 Experience (years): >30 Sector: Business Guidance Name of business: alias allied to grow Website: www.aliasgroup.com



other than those dealt with during the experience.

Acquisition of transversal skills and competences such as: management of new programs, expansion of knowledge of the OFFICE package, ease in managing foreign contacts and cultural exchanges for both parties on language and culture.

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Quotation regarding the experience:

NE (max. 300 characters): "_In work, as in life, without the human component, one goes nowhere" *Pompeo Di Terlizzi, New Entrepreneur*

HE (max. 300 characters): "Young Entrepreneurs hosting, creating future cooperation opportunities", Ismael ABEL VALLÉS, CEO Aliasgroup.

For further information about the exchange:

- NIO/HIO, ____, ___: ____
- HIO/NIO,

For information on the programme and details on how to enroll visit: <u>www.erasmus-entrepreneurs.eu</u>