

Relationship number: RLT__

Period of Exchange: From January to July (5 months)

New Entrepreneur:

Name & surname: Alessandra De Carlo

Country: Italy

Age: 32

Status: *Would-be entrepreneur/Start-up*

Sector: Architecture

Name of business: "ADC Architecture Studio"

Website: ---

Host Entrepreneur:

Name & surname: Jose Manuel Guerrero

Country: Spain

Age: 48

Experience (years):

Sector: Architecture

Name of business: *Especies de Espacios*

Website: <https://www.ee-estudio.com/>

Brief introduction:

Alessandra De Carlo, Jose Manuel Guerrero and his team are the participants of this EYE experience. From Italy, Alessandra became aware of the EYE program thanks to a colleague and friend who told her about her experience with EYE and Jose Manuel's studio. Immediately interested, she contacted the *Especies de Espacio* studio and started the EYE process. Jose Manuel Guerrero had the opportunity during his career to work with colleagues in the industry and collaborators of different ages. After a careful study of the EYE program, Jose Manuel joined the match proposed by Alessandra with enthusiasm and curiosity, thanks to the common desire to interface with different realities but belonging to the same field. The common objective was to discover new methods of confrontation through a human experience that could open up a new social and collaborative network.



Activities undertaken:

Right from the start, the match paid off: a welcoming and understanding atmosphere was generated in front of idiomatic and technical differences, helping integration and generating a feeling of 'home'. There was an opportunity to discuss mutual experiences in the architectural and personal spheres within the daily reality of the studio. Two different visions: one from Italy and the other from Spain found a meeting point to be able to carry out the planned activities. Between a break to get to know each other and a chat every Monday, the different activities were defined: from the architectural survey to the redesign, from the production of 3D to renders, up to the urban analysis of some orders, the collaboration was also punctuated by moments of sympathy that contributed to making the atmosphere light and creating the bond that would allow synergy within the studio.



Benefits achieved:

Alessandra: EYE experience in *Especies de Espacios* gave us the opportunity to open our eyes to a new horizon distant from the Italian one. It allowed us to strengthen the courage to face normal difficulties with enthusiasm. An experience like this gives the possibility to grow from different point of views. Observing Jose Manuel's activity and learning his skills as an entrepreneur, has paid off when drawing conclusions from this experience. Learning a new language makes psychologically more resilient, able to believe in overcoming the normal obstacles at the start of a new business.

Jose Manuel: The exchange with Alessandra at our studio, *Especies de Espacios*, was a valuable experience. As a team of four, we learnt a lot from each other as we worked to coexist smoothly. Alessandra's perspectives and collaborative spirit enriched our creative process. This experience led to personal growth and a better understanding between us. It was a fruitful journey of mutual learning.



Quotation regarding the experience:

ALESSANDRA,
New Entrepreneur

Thanks to this experience, my personal and professional background has been enriched, giving me a greater feeling of security in my abilities.

Jose Manuel, Jorje and Giulia are fantastic people, with whom I immediately felt at home, and that was exactly the feeling I was looking for on this trip.

JOSE MANUEL GUERRERO
Host Entrepreneur

The exchange with Alessandra at our studio *Especies de Espacios* has been a valuable experience. We've learned a lot from each other. Alessandra's perspectives and collaborative spirit have added to our creative process. This experience has led to personal growth and a better understanding among us.

For further information about the exchange:

- NIO/HIO, __, __: __
- HIO/NIO, Instituto Tecnológico de Canarias, eye@itccanarias.org

For information on the programme and details on how to enroll visit:
www.erasmus-entrepreneurs.eu